



CITY OF LODI

COUNCIL COMMUNICATION

AGENDA TITLE: Award Contract for Purchase of Dial-A-Ride Radio System

MEETING DATE: April 7, 1993

PREPARED BY: Assistant City Manager

RECOMMENDED ACTION: That the City Council award a contract to Lagorio Communications for the purchase, programming, installation and maintenance of the Dial-A-Ride radio system.

BACKGROUND: The City has been operating the Dial-A-Ride program since September 1992. Because the radio system from City Cab Company was not compatible with the City's system, staff recommended that the City purchase a new radio system which would be compatible with other departments in the City, and not pursue purchasing City Cab's old system. Based on this recommendation, the City mailed Requests for Proposals (RFPs) to the following vendors:

Lagorio Communications
2771 East French Camp Road
Manteca, CA 95336

Sunrise Communications
6364 South Lindbergh Street
Stockton, CA 95206

Motorola Communications
1830 Field Avenue
Stockton, CA 95203

Nor-Cal Communications
9594 East Kettleman Lane
Lodi, CA 95240

McGee Communications
P. O. Box 8750
Stockton, CA 85208

Two vendors responded with proposals to the City of Lodi:

| | |
|-------------------------|----------|
| Lagorio Communications | \$19,261 |
| Motorola Communications | \$26,374 |

APPROVED

THOMAS A. PETERSON
City Manager




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The RFP included the purchase of 13 mobile radios, one base station, a portable radio with a charger and case, one antenna and cable. In addition, the programming, installation, and maintenance of the radios was included along with annual transmission charges for the repeater. Both vendors proposed equipment manufactured by Motorola.

FUNDING: Transportation Development Act funds.

Respectfully submitted,



Jerry L. Glenn
Assistant City Manager

Prepared by Janet S. Keeter, Administrative Assistant to the City Manager

JGRADIO/TXTA.01V



McGee Communications Electronics, Inc.

P.O. Box 87501, 95208
Stockton, CA 95210

PROPOSAL

CITY OF LODI

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DATE 4/7/93

| ITEM | QUANTITY | DESCRIPTION | UNIT PRICE | TOTAL PRICE |
|------|----------|---|------------|--------------------|
| 1 | 13 | GE Marc VE MDS Mobile | \$ 620.00 | 8,060.00 |
| 2 | 13 | Mobile Antennas | 45.00 | 585.00 |
| 3 | 1 | GE Marc VE MDS Control Station | 920.00 | 920.00 |
| 4 | 1 | GE Marc VE PCS Portable w/Charger and Case | 1,200.00 | 1,200.00 |
| 5 | 1 | Base Station Antenna | 94.00 | 94.00 |
| | | Total Equipmen Tax | | 0,859.00 841.57 |
| 6 | | Installation | | 1,840.00 |
| 7 | | Repeater Rent @ \$8. per unit | 1 Year | 1,344.00 |
| 8 | | Maintenance Contract | 9 Month | 819.00 |
| | | TOTAL FIRST YEAR COST | | <u>5,703.57</u> |
| | | Respectfully Submitted, | | |
| | | Jim Mellinger President | | |

REQUEST FOR PROPOSALSCOMMUNICATIONS SYSTEM
FOR CITY OF LODI
DIAL-A-RIDE PROGRAM

The City of Lodi invites proposals from qualified suppliers to furnish, program, deliver and install a radio system for the City's Dial-A-Ride intracity public transportation program.

The designated system consists of 13 mobile radios, one hand-held portable radio, one desk charger, one desk set with multi-call alert page capability, and one control station. The range for radio coverage is the City limits and the community of Woodbridge, or approximately 12 square miles. The Dial-A-Ride program operates approximately 12 hours a day, six days a week.

The radio system will operate on an existing trunked system licensed by Lagorio Communications operating from Bear Mountain. The radios must be capable of subgrouping to facilitate communications among various departments. APCO 16b public safety capability is a desirable system element which will allow for future applications.

The desired system should consist of, but not be limited to, the following features:

- Priority level definition in a multi-channel environment
- Selective addressing
- Privacy channeling
- Alert paging with no external equipment
- Quick call capability
- 99% coverage of Lodi/Woodbridge area
- 98% assured airtime access
- Failure mode backup guarantee
- Busy que and call-back

* [Vendors offering a system comparable to the 800Mhz Trunked System now in use in the City of Lodi, incorporating the features listed above, giving effective coverage throughout the previously described geographical area, and having APCO 16b capabilities, are invited to submit a proposal to furnish, program, deliver and install such a system for the City of Lodi.

Suppliers submitting proposals must have demonstrable knowledge and experience with trunked systems applications. Additionally, each proposal must include a list of professional references citing successful installations.

The deadline for submitting proposals is 3:00 p.m. Tuesday, March 9, 1993.

Questions regarding this project may be directed to Janet S. Keeter, Administrative Assistant to the City Manager, at telephone number (209) 333-6700.

Joel E. Harris
Purchasing Officer
City of Lodi

RESOLUTION NO. 93-43

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A RESOLUTION OF THE LODI CITY COUNCIL
REJECTING ALL BIDS RECEIVED FOR THE CONTRACT FOR PURCHASE OF
DIAL-A-RIDE RADIO SYSTEM AND AUTHORIZING READVERTISEMENT FOR BIDS

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WHEREAS, on November 18, 1992, the City Council approved specifications and authorized the advertisement for Requests for Proposals (RFPs) for the purchase, programming, installation and maintenance of a Dial-A-Ride radio system. Said RFPs were received and publicly opened on March 9, 1993 at 3:00 p.m.; and

WHEREAS, two vendors responded with proposals which have been compared, checked, and tabulated and a report thereof filed with the City Manager as follows:

| <u>Bidder</u> | <u>Amount of Bid</u> |
|---|----------------------|
| Lagorio Communications Manteca, CA 95336 | \$19,261.00 |
| Motorola Communications Stockton, CA 95203 | \$26,374.00 |

WHEREAS, one vendor has contested the RFP, stating that they believe it to be exclusionary;

NOW, THEREFORE, BE IT RESOLVED by the Lodi City Council that all bids received are hereby rejected due to one vendor's contesting of the RFP; and

BE IT FURTHER RESOLVED, that staff is hereby directed by the City Council to revise the RFP's and readvertise for RFP's for the purchase, programming, installation and maintenance of a Dial-A-Ride radio system.

Dated: April 7, 1993

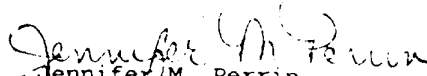
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I hereby certify that Resolution No. 93-43 was passed and adopted by the City Council of the City of Lodi in a regular meeting held April 7, 1993, by the following vote:

Ayes: Council Members - Davenport, Mann, Sieglock, Snider
and Pennino (Mayor)

Noes: Council Members - None

Absent: Council Members - None


Jennifer M. Perrin
City Clerk

93-43